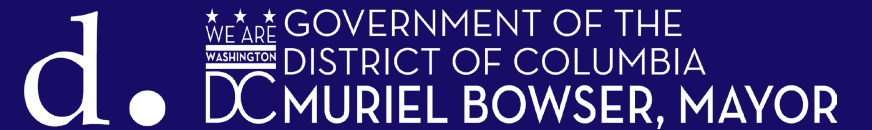




October 12, 2023

District of Columbia Power Line Undergrounding (DC PLUG) Contractors' Forum

Presented to: CBE Contracting Community | Presented by: Pepco and DDOT
www.dcpluginfo.com



Agenda

Welcome/Housekeeping

Opening Remarks

Scope & Schedule

Civil & Electrical Schedule

Procurement Process

Civil & Electrical Primes

Q&A

Closing Remarks

Opening Remarks

Valencia McClure, VP and President – Pepco

Jaclyn Cantler, Vice President of Projects and Contracts – Pepco

Scope & Schedule

Marc Ferere, Project Manager – Pepco

The District of Columbia Power Line Undergrounding (DC PLUG) initiative is a partnership between the District of Columbia Government and Pepco to improve the resiliency of the District of Columbia's electric system.

This multi-year initiative, estimated at \$500 million, will selectively underground up to 20 high-voltage lines in the District that were most affected by storms and overhead-related outages. The move is expected to improve reliability of selected lines by an estimated 95 percent and make the local energy grid more resilient against more frequent and severe weather.

Background

Background & Timeline

Aug 2012

The Mayor's Power Line Undergrounding Task Force establishment

May 2013

The Task Force recommended a partnership between Pepco and the District of Columbia

May 2014

The Electric Company Infrastructure Improvement Financing Act became law

May 2017

Council of the District of Columbia amended the law

Nov 2017

Approval from Public Service Commission of the District of Columbia on the First Biennial Plan

Jan 2020

Approval from Public Service Commission of the District of Columbia on the Second Biennial Plan

Jan 2022

Approval from Public Service Commission of the District of Columbia on the Third Biennial Plan

Budget

Pepco Portion

\$250 Million

- ❖ Recovered through Pepco Underground Project Charge

District Portion

\$187.5 Million

- ❖ Recovered through Underground Rider

DDOT

up to \$62.5 Million

- ❖ DDOT Capital Improvement Funding

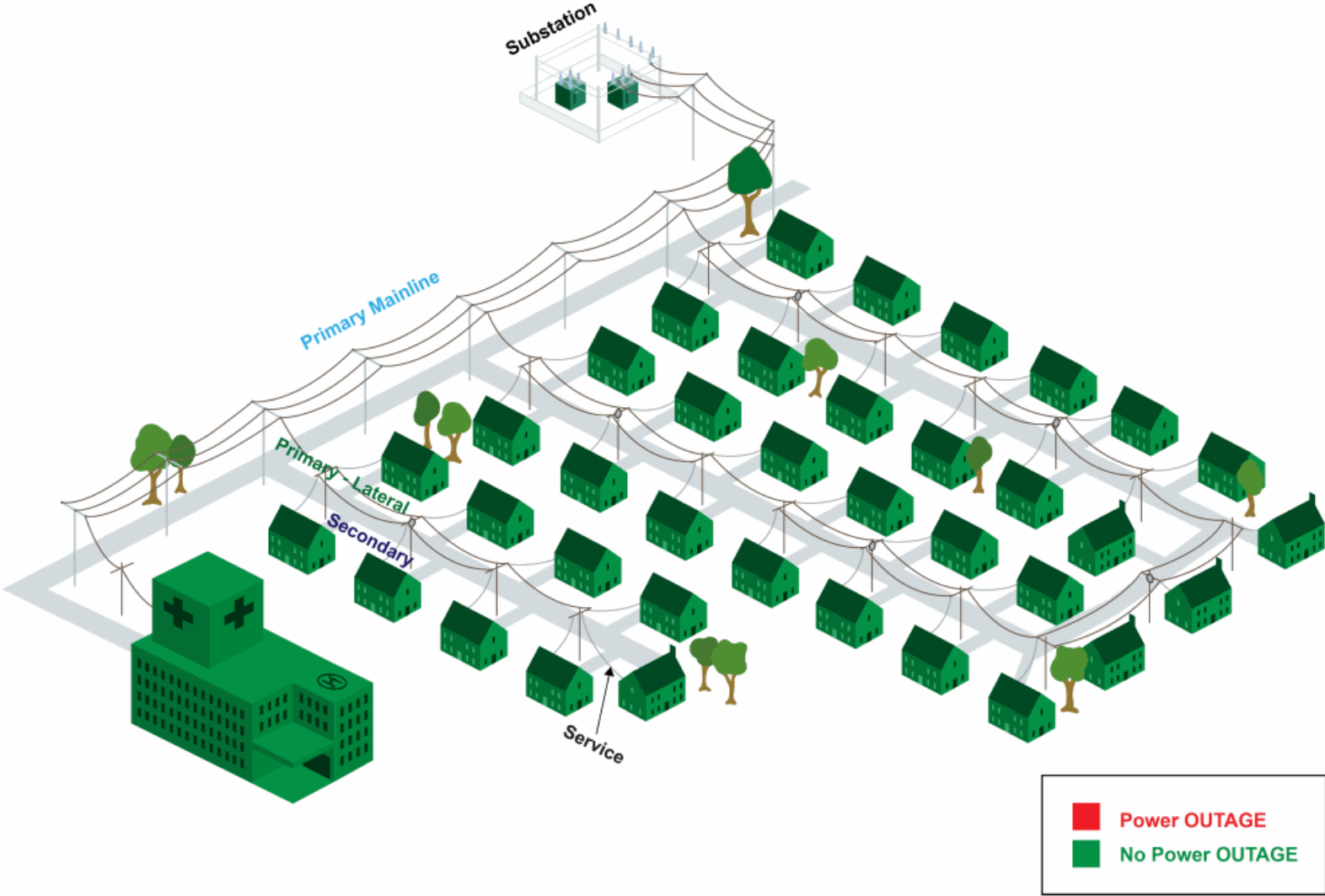


DC PLUG will provide resiliency against major storms and improve the reliability of the electric system

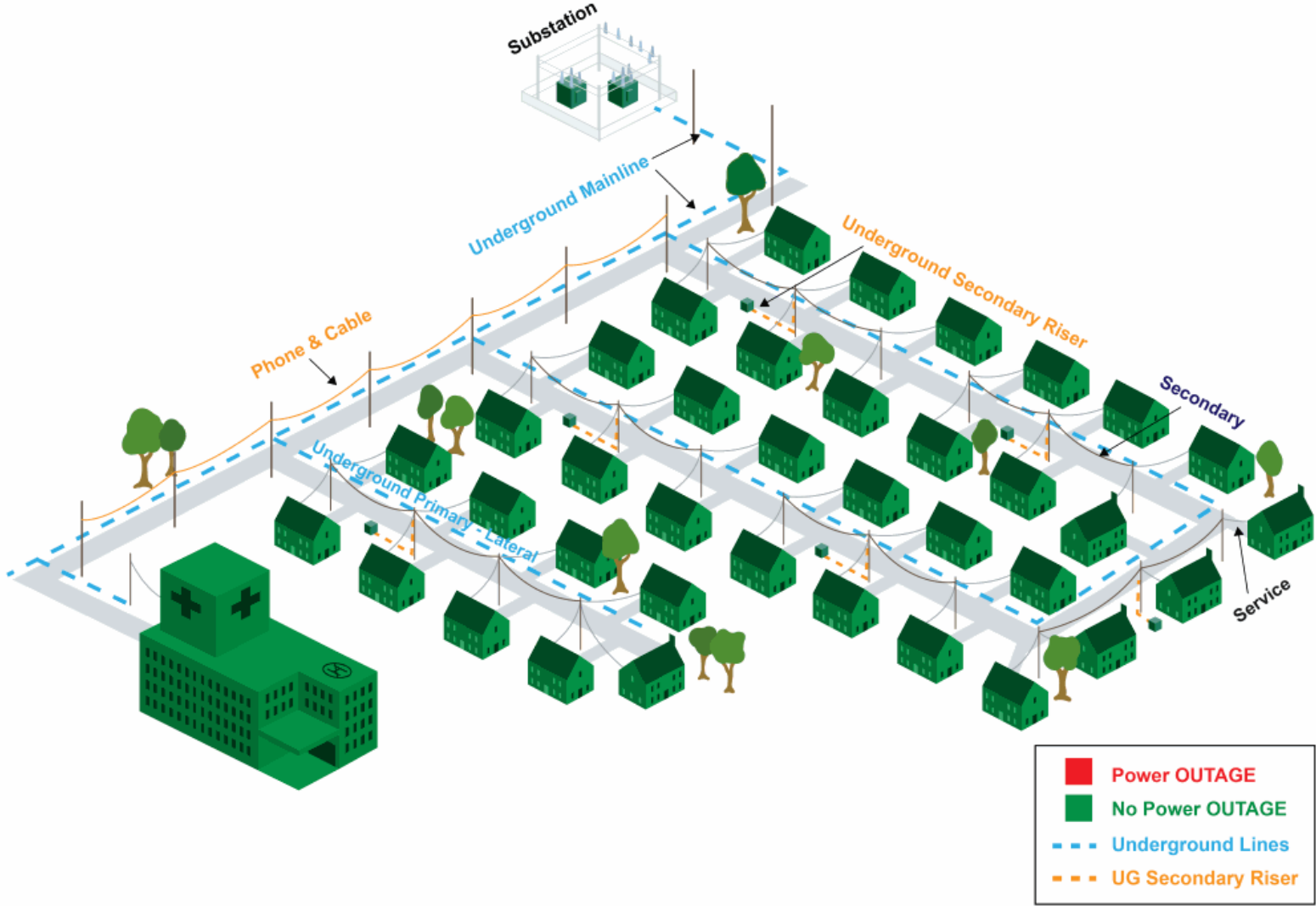


Multi-year program to underground up to 30 of the most vulnerable overhead distribution lines, spanning over 6-8 years with work beginning in early 2019

Existing Overhead System Before DC PLUG



Proposed Underground Plan (After DC PLUG)



DC PLUG Feeder Map



Google Map of DC PLUG Feeders



Invitation for Bid and Request for Proposal Release Dates

Keith Foxx P.E., DC PLUG Program Management Consultant Executive

Marc Ferere, Project Manager – Pepco

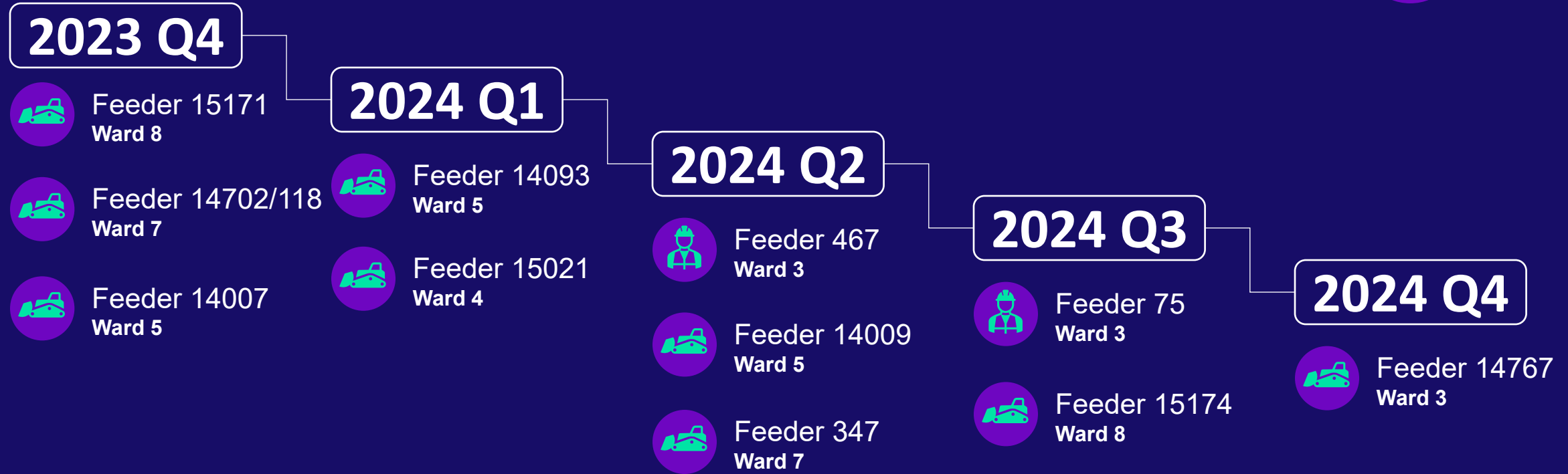
Schedule – Civil Invitation For Bid Process (IFB)



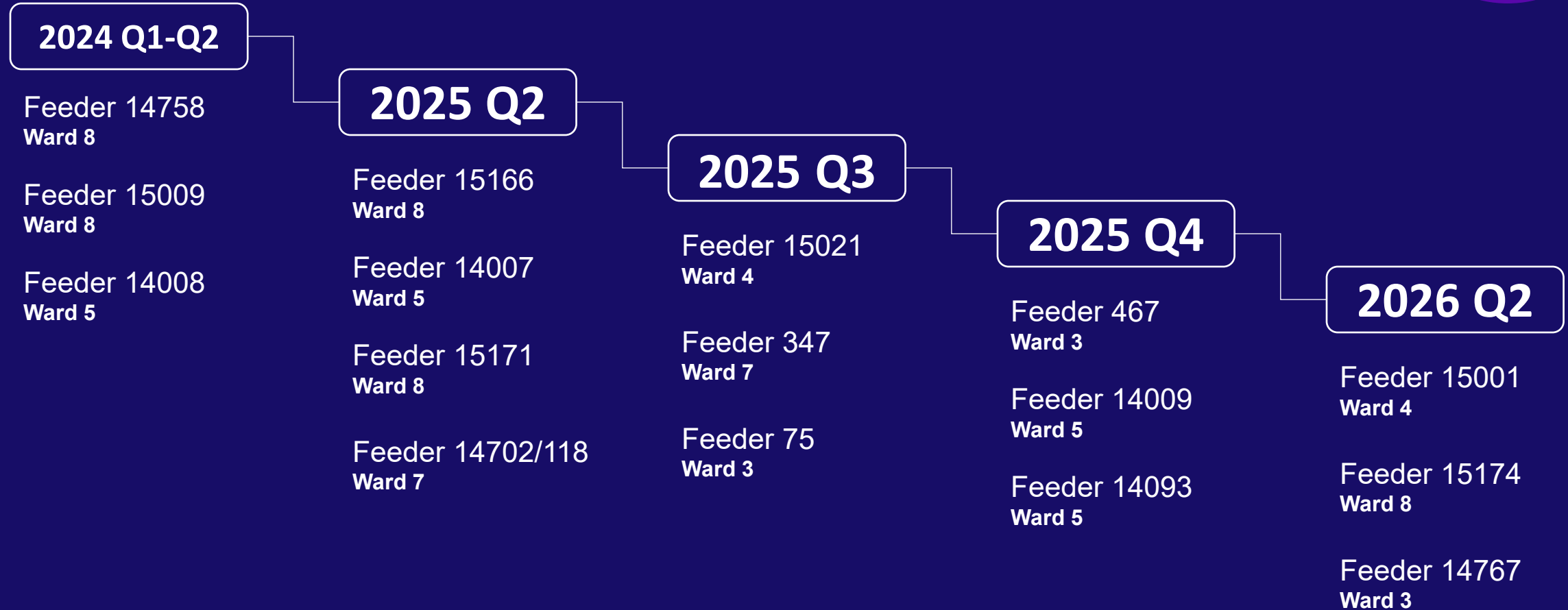
\$5M-\$10M



\$10M+



Schedule – Electrical Request for Proposal (RFP)



Procurement

Carol A. Hessler, DDOT Deputy Chief Contracting Officer
Al Gatira, Sr. Category Manager – Pepco

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Office of Contracting and Procurement (OCP) Invitation for Bid Process 2023

Civil Construction Invitation for Bid Process

- ❑ DC PLUG is a 100% Certified Business Enterprise (CBE) set-aside initiative
- ❑ Invitation for Bid (IFBs) are price only competition
- ❑ IFBs are advertised on:
 - ✓ DTAP <https://dtap.ddot.dc.gov/Project/Solicitation>
 - ✓ OCP Solicitation Site <https://contracts.ocp.dc.gov/solicitations/search>
 - ✓ The Washington Times
- ❑ Follow the IFB carefully and all the instructions so that you are deemed responsive
- ❑ All questions must be submitted in writing by the deadline and will be answered via published amendments
- ❑ Electronic Price Schedule Submission
 - ✓ Bids must be submitted electronically
 - ✓ Instructions located on District Transportation Access Portal (DTAP), <https://dtap.ddot.dc.gov/> and section L.4 of the solicitation

Civil Construction Invitation for Bid Process – Continued

☐ Mandatory Subcontracting:

- ✓ IFB Section H.9 – Subcontracting Requirements
 - At least 35% of the contract award amount to SBEs/CBEs
 - Mandatory Subcontracting Plan
 - Enforcement & Penalties for breach, D.C. Official Code § 2-218.63

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Exelon Supply Sourcing Process 2023

Supply Process Summary

Overall Process

- 1) Electronic Sourcing Platform – Smart by GEP:
 - ✓ Used exclusively for Exelon RFPs
 - ✓ Registration within GEP is initially required to bid / become an approved vendor on system
 - ✓ Maintains security, confidentiality, and official repository of bid documents
- 2) Utility Resource Needs
 - ✓ Business Support, VP sponsorship
 - ✓ Subcontracting to Prime Contractors to gain experience at Exelon
- 3) Pre-Qualification: Become an approved contractor/subcontractor
 - ✓ Commercial Requirements
 - VAQ, SRA, onboarding material, etc.
 - ✓ Safety/Quality Requirements
 - ✓ Management/Technical Requirements
 - ✓ Pre-Bid review with Exelon Utility – **technical face-to-face engagement**

Supply Process Summary – Continued

Overall Process

❑ RFI – Request for Information:

- ✓ Seeking information regarding an upcoming bid
- ✓ Additional company capabilities and offered services are needed

❑ RFP – Request for Proposal:

- ✓ The formal bid process to select the supplier

❑ How to Present a Strong Position:

- ✓ Meet all requirements for Certification
- ✓ Involved in Industry and Community Diversity outreach programs
- ✓ Have relationships with Non-Diverse Prime Contractors for working as a subcontractor – supporting Tier 2 Diversity spend
- ✓ Have relationships with other Diverse companies that serve as a subcontractor – especially of different diversity classification
- ✓ Meet the requirement of DC PLUG program which is to have 100% of construction contracts awarded to Certified Business Enterprises (“CBE”)

Procurement Questions?



Prime Contractor Information Session

Keith Foxx P.E., DC PLUG Program Management Consultant Executive

Civil and Electrical Prime Contractors



Aldridge Electric (Electrical)

Potential Subcontracting Opportunities

- Electrical
- Civil
- Safety
- Third party inspectors
- Testing and management

Contact Information

Point of Contact: Mark Wynn

Phone: 847-846-0549

Email: mwynn@aldridgegroup.com

Address: 844 E Rockland Road
Libertyville, IL 60048

Website: www.aldridgegroup.com



Anchor Construction Corporation (Civil and Electrical)

Potential Subcontracting Opportunities

- Cable pulling
- Cable Splicing
- MOT
- Restoration

Contact Information

Point of Contact: Wen Liang

Phone: 202-269-6694

Email: wliang@anchorconst.com;
estimating@anchorconst.com

Address: 2254 25th Place NE

Washington, DC 20018

Website: www.anchorconst.com



B. Frank Joy LLC (Civil)

Potential Subcontracting Opportunities

- Conduit Instillation
- Manhole instillation
- Duct obstruction location + repair
- Manhole enlargement/ rebuilds
- Manhole assessment
- Conduit certifying
- Paving restoration

Contact Information

Point of Contact: Joe Shelton

Phone: 240-417-0200

Email: jshelton@bfjoy.com

Address: 820 First Street, NE Ste 730

Washington, DC 20002

Website: Bfjoy.com



Capitol Paving of D.C., Inc. (Civil)

Potential Subcontracting Opportunities

- Final Restoration
- Hauling
- Landscaping
- Striping
- Utility Work

Contact Information

Point of Contact: Abel Pereira

Phone: 202-529-7225

Email: Abel.M.Pereira@capitolpaving.com

Address: 2211 Channing Street NE

Washington, DC 20018

Website: www.capitolpaving.com



Cinnovas (Electrical)

Potential Subcontracting Opportunities

- Underground Distribution
 - Electrical
- Cable Pulling - High Voltage 4kV & above



Contact Information

Point of Contact: Gerald Atcherson

Phone: 202-262-5502

Email: Gerald.atcherson@cinnovas.com

Address: 1717 K Street NW, Suite 900

Washington, DC 20006

Website: www.cinnovas.com

Dynamic Concepts, Inc. (Civil)

Potential Subcontracting Opportunities

- Permanent restoration
- Trucking
- Saw Cutting



Contact Information

Point of Contact: Gabrielle Alfonso

Phone: 301-633-1880

Email: Galfonso@dcihq.com

Address: 1730 17th Street NE

Washington, DC 20002

Website: www.dcihq.com

Flippo Construction Company, Inc. (Civil)

Potential Subcontracting Opportunities

- Underground Utility Construction
- Concrete structure's vaults and manholes
- Traffic control
- Manhole cleaning
- Jetting
- Dewatering and Sludge removal
- Stormwater management
- Bio-retention systems

Contact Information

Point of Contact: Josh Flippo

Phone: (301) 967-6800 ext. 266

Email: jsflippo@flippo.com

Address: 3820 Penn Belt Place

Forestville, MD 20747

Website: www.flippo.com



Fort Myer Construction Company (Civil)

Potential Subcontracting Opportunities

- Duct Bank Installation
- Manhole Installation
- Concrete Restoration
- Cranes/Lifting
- Landscaping



Contact Information

Point of Contact: Bryan Rutledge

Phone: (202) 497-5224

Email: brutledge@fortmyer.com

Address: 2237 33rd Street NE

Washington, DC 20018

Website: www.fortmyer.com

Stealth Construction Inc. (Civil)

Potential Subcontracting Opportunities

- Duct bank
- Manholes



Contact Information

Point of Contact: Oscar Rivera

Phone: 703-675-3975

Email: Oscar@stealthconstruction.com

Address: 45615 Willow Pond Plaza

Sterling, VA 20164

Website: Stealthconstruction.com

W.A. Chester (Electrical)

Potential Subcontracting Opportunities

- HPFF/ HPGF, XLPE, LPFF, EPR, and SCFF HV Underground Transmission cable installation
- Maintenance
- Inspection
- Removal
- Pipe/ conduit certification
- Portable pumping stations
- CP systems

Contact Information

Point of Contact: Jim McNulty

Phone: 202-253-7321

Email: jmcnulty@wachester.com

Address: 4200 Parliament Place, Suite
400 Lanham, Md 20706

Website: www.wachester.com



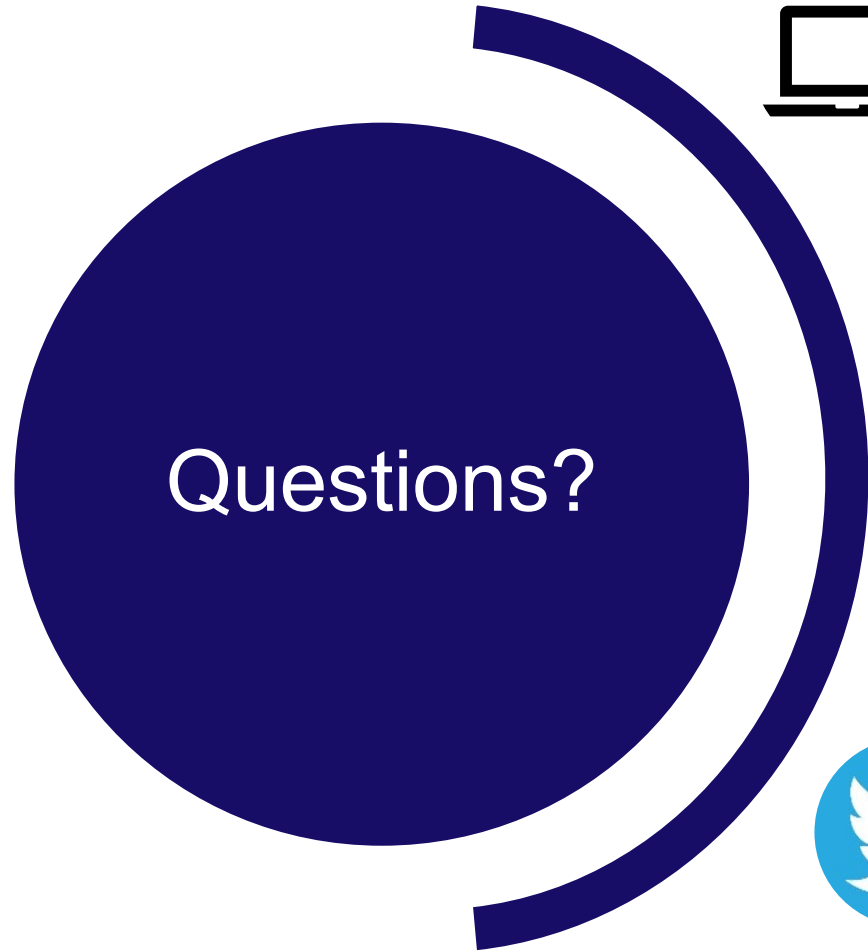
Q&A Session

Closing Remarks

Jason Tucker, Sr. Manager, Pepco Project Management

Anthony E. Soriano, Jr., P.E., DDOT Supervisory Civil Engineer

Contact Us



www.dcpluginfo.com



questions@dcpluginfo.com



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